

Financial Supplement

Twelve Months Ended, December 31, 2003

LIBERTY MUTUAL GROUP Financial Supplement

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Consolidated Statement of Income (dollars in millions)

-- Twelve Months Ended --December 31, December 31, December 31, 2003 2001 2002 Revenues Premiums earned, net \$13,956 \$11,902 \$10,537 Net investment income 1,762 1,590 1,557 373 274 Net realized investment gains 211 527 Fee and other revenues 524 499 Total revenues 16,618 14,290 12,804 Claims, Benefits and Expenses Benefits, claims and claim adjustment expenses 11,133 9,882 10,642 Insurance operating costs and expenses 2,569 1,848 1,943 Amortization of deferred policy acquisition costs 1,872 1,661 1,572 Dividends to policyholders 34 63 83 Other expenses 233 225 219 Total claims, benefits and expenses 15,841 13,679 14,459 Income (loss) from continuing operations before income tax expense, extraordinary gain, discontinued operations, 777 611 and cumulative effect of change in accounting principle (1,655)Federal and foreign income tax expense 81 278 Income (loss) from continuing operations before extraordinary gain, discontinued operations, and 777 530 cumulative effect of change in accounting principle (1,933)77 Extraordinary gain, net of tax (3) (15)Discontinued operations, net of tax (13)Income (loss) before cumulative effect of change in 851 515 (1,946)accounting principle Cumulative effect of change in accounting principle (7)

\$851

\$508

(\$1,946)

Net income (loss)

Consolidated Statement of Income (dollars in millions)

		Twelve	Months Ende	d, December 31	, 2003			Twelv	e Months End	ed, December 3	1, 2002	
	Commercial Markets	Personal Markets	Regional Agency Markets	International	Other and Life	Consolidated	Commercial Markets	Personal Markets	Regional Agency Markets	International	Other and Life	Consolidated
Revenues												
Premiums earned	4,273	3,816	3,018	2,605	244	13,956	3,467	3,254	2,520	2,317	344	11,902
Net investment income	660	231	253	207	411	1,762	733	216	276	201	164	1,590
Net Realized investment gains	-	-	6	74	293	373	-	-	2	(42)	314	274
Fee and other revenues	298	52	53	30	94	527	343	49	47	34	51	524
Total revenues	5,231	4,099	3,330	2,916	1,042	16,618	4,543	3,519	2,845	2,510	873	14,290
Claims, Benefits and Expenses												
Claims and claim adjustment expense	3,582	2,953	2,043	1,857	416	10,851	2,886	2,643	1,875	1,716	408	9,528
Policyholder benefits	47	-	-	68	167	282	50	-	-	58	246	354
General and administrative expenses	748	412	415	552	675	2,802	743	326	337	316	351	2,073
Amortization of deferred policy acquisition costs	568	445	586	245	28	1,872	505	345	499	289	23	1,661
Dividends to policyholders	(15)	-	35	-	14	34	15	-	35	-	13	63
Total claims, benefits and expenses	4,930	3,810	3,079	2,722	1,300	15,841	4,199	3,314	2,746	2,379	1,041	13,679
Pre-tax operating income (loss) (excluding net												
realized investment gains)	301	289	245	120	(551)	404	344	205	97	173	(482)	337
Pre-tax income (loss) before discontinued												
operations and minority interest	301	289	251	194	(258)	777	344	205	99	131	(168)	611
Federal and foreign income tax expense (benefit)	105	101	88	60	(354)		120	72	35	57	(203)	81
Pre-tax income (loss) before discontinued												
operations and minority interest	196	188	163	134	96	777	224	133	64	74	35	530
Extraordinary items	_	77	-	_	_	77	-	_	_	_	_	_
Discontinued operations, net of tax	1	(1)	-	-	(3)	(3)	-	(15)	-	(2)	2	(15)
Change in accounting principle	_	-	_	-	-	-	=	-	-	(7)	-	(7)
Minority interest, net of tax	-	-	-	-	-	-	-	-	-	- ` ′	-	- '
Net income	\$ 197	\$ 264	\$ 163	\$ 134	\$ 93	\$ 851	\$ 224	\$ 118	\$ 64	\$ 65	\$ 37	\$ 508

Underwriting Results by Strategic Business Unit ¹ (dollars in millions)

		Twelve Months Ended, December 31, 2003				Twelve Months Ended, December 31, 2002					
			Regional					Regional			
	Commercial	Personal	Agency			Commercial	Personal	Agency			
	Markets	Markets	Markets	International	Consolidated	Markets	Markets	Markets	International	Consolidated	
Loss ratio	81.5%	72.6%	64.3%	68.3%	72.8%	80.5%	76.4%	68.7%	71.7%	74.3%	
Expense ratio	22.3%	20.6%	31.7%	27.9%	25.6%	23.8%	18.7%	30.3%	26.8%	23.6%	
Policyholder dividend ratio	-0.4%	0.0%	1.2%	0.0%	0.2%	0.4%	0.0%	1.4%	0.0%	0.4%	
Combined Ratio	103.4%	93.2%	97.2%	96.2%	98.6%	104.7%	95.1%	100.4%	98.5%	98.3%	
Catastrophes:											
Catastrophe losses (Natural)	0.6%	3.8%	2.8%	0.0%	1.9%	1.4%	1.5%	2.4%	0.0%	1.4%	
Catastrophe losses Sept. 11th	-1.7%	0.0%	0.0%	0.0%	-0.5%	0.6%	0.0%	0.0%	1.3%	0.4%	
Prior-year Strengthening:											
Prior-year reserve strengthening for asbestos claims	0.0%	0.0%	0.0%	0.0%	1.3%	0.0%	0.0%	0.2%	0.0%	2.6%	
Prior-year reserve strengthening for non-asbestos claims	1.6%	0.9%	0.6%	4.9%	2.4%	-0.9%	3.3%	3.1%	3.0%	3.0%	
Tabular discounting	2.2%	0.0%	0.0%	0.0%	0.7%	2.1%	0.0%	0.0%	0.0%	0.6%	
Adjusted Combined Ratio	106.1%	97.9%	100.6%	101.1%	104.4%	107.9%	99.9%	106.1%	102.8%	106.3%	

¹The combined claim and expense ratio, expressed as a percentage is a measure of underwriting profitability. This measures should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined claims and claims adjustment expense ratio, expressed as a percentage, is computed as the sum of the following property and casualty ratios: the ratio of claims and claims adjustment expense to earned premiums; the ratio to earned premiums of insurance operating costs plus amortization of deferred policy acquisition costs less fee income and less installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premiums and reinsurance are not included in the combined ratio.

Consolidated Balance Sheets - GAAP Basis (dollars in millions)

	As of December 31, 2003	As of December 31, 2002
Assets		
Investments		
Fixed maturities, available for sale, at fair value	\$32,287	\$26,968
Equity securities, available for sale, at fair value	1,346	1,088
Trading securities, at fair value	208	227
Other investments	768	675
Short-term investments	940	779
Total Investments	35,549	29,737
Cash and cash equivalents	1,999	2,615
Premium and other receivables, net	5,238	4,525
Reinsurance recoverables, net	12,227	11,635
Deferred income taxes	860	614
Deferred policy acquisition costs	1,104	913
Goodwill and intangible assets	762	748
Prepaid reinsurance premiums	1,280	999
Other assets	3,183	2,204
Separate account assets	2,220	1,887
Total assets	\$64,422	\$55,877
Liabilities		
Unpaid claims and claim adjustment expenses		
and future policy benefits:		
Property and casualty	\$30,597	\$27,475
Life	3,018	2,367
Other policyholder funds and benefits payable	2,090	1,843
Unearned premiums	7,431	5,952
Funds held under reinsurance treaties	1,902	1,917
Short-term debt	106	143
Long-term debt	1,668	1,250
Other liabilities and accrued expenses	8,009	6,596
Separate account liabilities	2,220	1,887
Total liabilities	57,041	49,430
Policyholders' Equity		
Unassigned equity	6,194	5,343
Accumulated other comprehensive income	1,187	1,104
Total policyholders' equity	7,381	6,447
Total liabilities and policyholders' equity	\$64,422	\$55,877

Consolidated Statement of Cash Flows - GAAP Basis (dollars in millions)

	As of December 2003	: 31,	As of December 31, 2002			As of ember 31, 2001
Cash Flows from Operating Activities:	_		_		_	
Net income (loss) from continuing operations	\$	777	\$	530	\$	(1,933)
Adjustments to reconcile net income to net cash						
provided by (used in) operating activities:						
Depreciation and amortization		130		154		187
Realized investment gains		(373)		(274)		(211)
Undistributed private equity investment loss		-		155		123
Premium, other receivables, and reinsurance recoverables		(779)		(1,518)		(1,874)
Deferred policy acquisition costs and distribution costs		(182)		(94)		(55)
Liabilities for insurance reserves	:	2,998		2,762		2,637
Taxes payable, net of deferred		(68)		54		54
Other, net		176		(509)		1,026
Total adjustments	· · · · · · · · · · · · · · · · · · ·	1,902		730		1,887
Net cash provided by (used in) operating activities		2,679		1,260		(46)
Cash Flows from Investing Activities:						
Purchases of investments	(20	5,384)		(15,392)		(10,802)
Sales and maturities of investments	2:	3,432		13,912		11,188
Property and equipment purchased, net		(258)		(169)		(27)
Other investing activities		(225)		(30)		(138)
Net cash from acquisitions and dispositions		(346)		(6)		(32)
Net cash (used in) provided by investing activities	(:	3,781)		(1,685)		189
Cash Flows from Financing Activities:						
Net activity in policyholder accounts		127		103		169
Debt financing, net		381		(185)		(443)
Net securities lending activity		(23)		(48)		136
Other financing activities		-		(62)		(82)
Net cash provided by (used in) financing activities		485		(192)		(220)
Net cash provided by (used in) discontinued operations		1		1		(1)
Net decrease in cash and cash equivalents		(616)		(616)		(78)
Cash and cash equivalents, beginning of period	:	2,615		3,231		3,309
Cash and cash equivalents, end of period	\$	1,999	\$	2,615	\$	3,231
Supplemental Disclosure of Cash Flow Information						
Income taxes paid	\$	27	\$	71	\$	(11)

Allocation of Invested Assets (dollars in millions)

		As of December 31, 2003		oer 31,		As of December 200	oer 31,	As of December 31, 2001		
				% of			% of			% of
		A	mount	Total	Α	mount	Total	A	mount	Total
Fixed Maturities by Security Type										
Fixed maturities, available for sale, at fair value		\$	32,287	90.8%	\$	26,968	90.7%	\$	24,993	87.5%
Equity securities, available for sale, at fair value			1,346	3.8%		1,088	3.7%		2,088	7.3%
Trading securities, at fair value			208	0.6%		227	0.8%		156	0.5%
Limited partnerships (Ex. Liberty Energy)			564	1.6%		510	1.7%		579	2.1%
Liberty Energy limited partnerships			108	0.3%		57	0.2%		6	0.0%
Other investments			95	0.3%		108	0.4%		176	0.6%
Short-term investments			941	2.6%		779	2.5%		553	2.0%
Total investments		\$	35,549	100.0%	\$	29,737	100.0%	\$	28,551	100.0%
Mortgage and asset-backed securities of government and corporate agencies State and municipal Corporate and other Total fixed maturities		\$	11,499 718 17,353 32,287	35.6% 2.2% 53.8% 100.0%	\$	10,120 759 14,381 26,968	37.5% 2.8% 53.4% 100.0%	\$	9,533 1,731 12,313 24,993	38.1% 6.9% 49.3% 100.0%
Fixed Maturities by Credit Quality S&P Rating	NAIC Designation									
A- or higher	1	\$	26,912	83.4%	\$	21,370	79.2%	\$	19,616	78.6%
BBB- to BBB+	2		3,084	9.6%		3,618	13.4%		3,177	12.7%
BB- to BB+	3		1,039	3.2%		1,040	3.9%		1,187	4.7%
B- to B+	4		988	3.0%		714	2.6%		949	3.8%
CCC or lower	5		253	0.8%		207	0.8%		38	0.1%
In or near default	6		11	0.0%		19	0.1%		26	0.1%
Total fixed maturities		\$	32,287	100.0%	\$	26,968	100.0%	\$	24,993	100.0%

Realized and Unrealized Investment Gains and Losses (dollars in millions)

	ales & positions	Impa	airments	Tra Sec	nge in ading curity calized	Total	
Net Realized Investment Gains							
December 31, 2003							
Fixed maturities	\$ 250	\$	(49)	\$	-	\$	201
Common and preferred stock	71		(23)		12		59
Other	114		(2)		-		113
Total	\$ 435	\$	(74)	\$	12	\$	373
December 31, 2002							
Fixed maturities	\$ 202	\$	(31)	\$	-	\$	171
Common and preferred stock	269		(134)		(6)		129
Other	(26)		-		-		(26)
Total	\$ 445	\$	(165)	\$	(6)	\$	274
December 31, 2001							
Fixed maturities	\$ 100	\$	-	\$	-	\$	100
Common and preferred stock	177		(27)		-		150
Other	(39)		-		-		(39)
Total	\$ 238	\$	(27)	\$	-	\$	211

	For the years ended December 31,								
		2003	2002		,	2001			
Components of Net Realized Investment Gains									
Fixed maturities									
Gross realized gains	\$	381	\$	403	\$	298			
Gross realized losses		(180)		(233)		(198)			
Equities									
Gross realized gains		119		447		260			
Gross realized losses		(60)		(317)		(110)			
Other									
Gross realized gains		126		10		28			
Gross realized losses		(13)		(36)		(67)			
Total investments	\$	373	\$	274	\$	211			

Net Unrealized Investment Gains and Losses and Net Investment Income (dollars in millions)

		For the	years e	nded Dece	mber 3	l,
		2003	-	2002		2001
Components of Change in Net Unrealized Investment Gains						
Fixed maturities	\$	(267)	\$	929	\$	260
Equities		213		(756)		(295)
Adjustments to deferred policy acquisition costs		(97)		(24)		(15)
Net change in unrealized investment (losses) gains		(151)		149		(50)
Deferred income taxes		53		(88)		18
	•	(00)	•	<i>C4</i>		(22)
Net change in unrealized investment (losses) gains, net of tax	\$	(98)	\$	61	\$	(32)
Company of New Lorentz Lands						
Components of Net Investment Income Interest income	\$	1,759	\$	1,701	\$	1,712
Dividends	ф	56	ф	72	à	40
Limited partnerships		-		(155)		(123)
Other investment income		12		25		(21)
Gross investment income		1,827		1,643		1,608
Investment expenses		(65)		(53)		(51)
Net investment income	\$	1.762	\$	1.590	\$	1.557

Issuer and Sector Exposure as of December 31, 2003^1 (dollars in millions)

							Percent of
	F	ixed			7	l'otal	Invested
Issuer	In	come	E	quity	Ex	posure	Assets
1 Government of Canada	\$	537	\$	-	\$	537	1.51%
2 Citigroup		352		34		386	1.09%
3 Government of Spain		331		-		331	0.93%
4 Bank of America		319		10		329	0.93%
5 General Electric		289		24		313	0.88%
6 Verizon		290		10		300	0.84%
7 Wachovia		290		7		297	0.84%
8 Bank One		282		4		286	0.81%
9 Royal Bank of Scotland		260		6		266	0.75%
10 AIG		232		14		246	0.69%
11 Morgan Stanley		216		5		221	0.62%
12 Goldman Sachs		217		4		221	0.62%
13 Government of Portugal		217		-		217	0.61%
14 FleetBoston Financial		207		6		213	0.60%
15 JP Morgan Chase & Co.		194		11		205	0.58%
16 Mellon Financial		192		1		193	0.54%
17 Wells Fargo Co.		183		8		191	0.54%
18 ABN Amro Bank		178		-		178	0.50%
19 New York Life Insurance		177		-		177	0.50%
20 SBC Communications		159		14		173	0.49%
Total	\$	5,122	\$	158	\$	5,280	14.87%

						Percent of
	Fi	xed			Total	Invested
Sector	Inco	me	Equity	E	xposure	Assets
1 Banks	\$ 2,9	941 \$	124	\$	3,065	8.62%
2 Diversified Financial Services	2,	.04	105		2,209	6.21%
3 Sovereign	1,	761	-		1,761	4.95%
4 Municipal	1,2	270	-		1,270	3.57%
5 Telecommunications	8	308	110		918	2.58%
6 Electric	8	321	84		905	2.55%
7 Retail	8	315	58		873	2.45%
8 Oil & Gas	!	560	206		766	2.15%
9 Food	(505	23		628	1.77%
10 Insurance	4	193	48		541	1.52%
11 Transportation	4	171	15		486	1.37%
12 Home Builders		301	4		305	0.86%
13 Chemicals	2	282	18		300	0.84%
14 Regional (state/province)	4	267	-		267	0.75%
15 Media	4	212	52		264	0.74%
16 Miscellaneous Manufacturers		.89	49		238	0.67%
17 Cosmetics/Personal Care		.66	19		185	0.52%
18 Auto Manufacturers		.30	17		147	0.41%
19 REITS		84	57		141	0.40%
20 Pharmaceuticals		56	80		136	0.38%
Total	\$ 14,3	\$36 \$	1,069	\$	15,405	43.31%

¹ Unaudited financials

GAAP Policyholders' Equity (dollars in millions)

	As of December 31, 2003	As of December 31, 2002	As of December 31, 2001
GAAP Equity, Beginning of Period	\$6,447	\$5,885	\$7,888
Pre-tax operating income	404	337	(1,866)
Realized gains	373	274	211
Extraordinary gains, discontinued operations, and cumulative effect of			
change in accounting principle	74	(22)	(13)
Federal income tax expense	-	(81)	(278)
Change in unrealized capital gains, net of tax	(98)	61	(32)
Other comprehensive income	181	(7)	(25)
Total change in equity	934	562	(2,003)
GAAP Equity, End of Period	\$7,381	\$6,447	\$5,885



Reinsurance Recoverables

Twelve Months Ended, December 31, 2003

CORPORATE REINSURANCE GUIDELINES AND POLICIES

(As defined by Liberty's Corporate Reinsurance Department)

Scope

The term "reinsurance" refers to all traditional assumed and ceded reinsurance (and coinsurance) arrangements that typically transfer risk in the property-casualty and life insurance industries.

Strategy

Liberty uses reinsurance as a risk management tool to accomplish the following objectives.

- Limit the organization's potential loss to catastrophic events such as hurricane, earthquake and terrorism.
- Limit the organization's potential loss to non-catastrophic trends such as rising medical inflation.
- Improve the organization's spread of risk.

Liberty also uses a significant amount of reinsurance to facilitate its role as a servicing carrier for a number of voluntary and involuntary pools and associations in a number of states and classes of business.

Reinsurance Security Oversight

As part of its reinsurance security oversight, Liberty Mutual has established a **S**tanding **R**einsurance **C**redit **C**ommittee (SRC) that meets quarterly to monitor and review the credit quality of the existing reinsurance portfolio, discuss emerging trends in the reinsurance market place and ensure that the current portfolio of reinsurance is in compliance with the Committee's security standards. The SRC is directly responsible for establishing the minimum rating, collateral and diversification requirements governing Liberty's purchase and use of reinsurance.

Notes to Various Reinsurance Recoverable Exhibits

¹ AM Best Co. and Standard & Poor's ratings as of February 13, 2004.

² Gross recoverables are defined as paid and unpaid claims and claim adjustment expenses recoverables after considering specific bad debt reserves that have been set aside for potential uncollectible reinsurance but before consideration of collateral.

³ Collateral refers to letters of credit, trust accounts and funds held against outstanding claims and claim adjustment expenses reinsurance recoverable balances.

⁴ Net recoverables are defined as the difference between the amount of gross recoverables and collateral held for specific reinsurance treaties.

⁵ Recoverables from state mandated involuntary market pools and associations represent servicing carrier business. As a servicing carrier, the Company retains no direct underwriting risk but instead cedes 100% of the involuntary market premium and losses back to the pool. Payment of losses is shared among the pool participants in proportion to their pool participation. Credit risk with respect to any given pool or association is the composite of the cumulative creditworthiness of all participants.

⁶ Reinsurers not rated by A.M. Best Co. and/or Standard & Poor's.

⁷ Reinsurance Groups are defined as all reinsurance subsidiaries owned by a common parent. The indicated rating for each group reflects the rating of the principle reinsurer within the group.

The rating of Nationwide Indemnity Co. (NIC) reflects the rating of its parent, Nationwide Mutual Insurance Co. Nationwide Mutual has guaranteed the timely payment and performance of the obligations of Nationwide Indemnity Company under the reinsurance agreements, dated Dec. 31, 1998, between NIC and Employers Insurance Company of Wausau and certain of its affiliated property and casualty companies.

⁹ Approximately 70% of the net recoverable balance relates to business ceded to Equitas.
Note: Gross reinsurance recoverables for asbestos in the following exhibits are \$129 million, which is net of \$158 million allowances for bad debt.

Distribution of Reinsurance Recoverables by A.M. Best Rating
As of December 31, 2003 ¹

		(a) Gross		(b) Collateral		(c) Net	(d) % of Total
(Data in Millions)	Re	coverables ²		Held ³		Recoverables 4	Net Recov.
		Rated Entition					
A++	\$	2,237	\$	1,154	\$	1,083	12%
A+		3,797		657		3,158	34%
A		1,114		36		1,082	12%
A-		436		34		409	4%
B++		82		0		81	1%
B+		19		1		18	-
B or Below		17		0		17	-
Subtotal	\$	7,702	\$	1,882	\$	5,848	63%
	Pool	s & Associa	tions				
State mandated involuntary pools and associations ⁵	\$	2,546	\$	2	\$	2,545	28%
Voluntary		396		79	"	323	4%
Subtotal	\$	2,942	\$	81	\$	2,868	32%
	Non	-Rated Enti	ties 6				
Captives & fronting companies	\$	912	\$	1,052	\$	35	0%
Other		671		306		412	5%
Subtotal	\$	1,583	\$	1,358	\$	447	5%
Grand Total	\$	12,227	\$	3,321	\$	9,163	100.0%

^{*} More than 93% of Net Recoverables are rated A- or better (Including involuntary and voluntary pools and associations)

Distribution of Reinsurance Recoverables by Standard & Poor's Rating As of December 31, 2003 1

		(a) Gross		(b) Collateral	(c) Net	(d) % of Total
(Data in Millions)	Re	ecoverables 2		Held ³	Recoverables 4	Net Recov.
		Rated Entitie				
AAA	\$	1,300	\$	610	\$ 690	8%
AA+, AA , AA-		3,395		1,199	2,215	24%
A+, A , A-		2,785		113	2,696	29%
BBB+, BBB , BBB -		95		5	90	1%
BB+ or Below		20		10	15	0%
Subtotal	\$	7,595	\$	1,937	\$ 5,706	62%
	Poo	ls & Associa	tions			
State mandated involuntary pools and associations ⁵	\$	2,546	\$	2	\$ 2,545	28%
Voluntary		396		79	323	4%
Subtotal	\$	2,942	\$	81	\$ 2,868	32%
	No	n-Rated Enti	ties 6			
Captives & fronting companies	\$	912		1,052	\$ 35	0%
Other		778		251	554	6%
Subtotal	\$	1,690	\$	1,303	\$ 589	6%
Grand Total	\$	12,227	\$	3,321	\$ 9,163	100%

^{*} More than 92% of Net Recoverables are rated A- or better (Including involuntary and voluntary pools and associations)

Top 15 Reinsurance Recoverables by Group

As of December 31, 2003 ¹

	AM Best	S & P	Gross		Net
Reinsurance Groups ⁷ (Data in Millions)	Rating	Rating	Recoverables 2	Collateral ³	Recoverables 4
1 Swiss Re Group	A+	AA \$	1,552 \$	326 \$	1,229
2 Berkshire Hathaway Group	A++	AAA	1,280	610	670
3 Nationwide Group	A+8	A+8	1,044	2	1,042
4 Chubb Group	A++	AA	865	543	322
5 Munich Re Group	A+	A+	358	4	357
6 UPINSCO (Captive)			342	379	-
7 Partner Re Group	A+	AA-	333	273	59
8 White Mountains Insurance Group	A	A-	331	-	331
9 Equitas / Lloyds of London 9	A-	A	308	0	308
10 GE Insurance Group	A	A+	241	6	237
11 ACE Group	A+	A+	202	196	17
12 Everest Re Group	A+	AA-	187	0	187
13 Converium Group	A	A	114	0	114
14 Associated Electric & Gas			102	118	-
15 C.N.A. Group	A	A-	93	-	93
State Mandated Involuntary pools and associatio			2,546	2	2,542
Voluntary pools and associations			396	79	323
All other			1,932	784	1,331
Total Reinsurance Recoverables	<u> </u>	\$	12,227 \$	3,321 \$	9,163

See explanation of footnoted items on page 12 of financial supplement (Overview of Corporate Reinsurance Policies and Exposures). The above ratings are accurate only as of February 13, 2004, and may be changed, suspended or withdrawn, by the respective rating agency, at any time.

Asbestos and Environmental Reserves (dollars in millions)

Asbestos	2	2003 ¹	2002	2	<u>2001</u>
Beginning Reserves:					
Gross		1,686	1,482		1,411
Ceded		(712)	 (627)		(620)
Net		974	854		791
Incurred Activity:					
Gross		548	501		293
Ceded		(369)	(206)		(113)
Paid Activity:					
Gross		370	297		222
Ceded		(220)	(121)		(107)
Ending Reserves:					
Gross		1,879	1,686		1,482
Ceded		(865)	 (712)		(627)
Net		1,014	974		855
Allowance for uncollectible reinsurance on unpaid losses		140	-		-
Total net reserves including allowance for uncollectible					
reinsurance	\$	1,154	\$ 974	\$	855

Environmental	<u>20</u>	003 ²	2002		2001	
Beginning Reserves:						
Gross		577		702		859
Ceded		(261)		(259)		(391)
Net		316		443		468
Incurred Activity:						
Gross		(106)		53		(4)
Ceded		106		(64)		96
Paid Activity:						
Gross		76		178		153
Ceded		(35)		(62)		(37)
Ending Reserves:						
Gross		410		577		702
Ceded		(123)		(261)		(259)
Net environmental reserves	\$	287	\$	316	\$	443

¹ As a result of the Prudential acquisition, 2003 ending asbestos reserves included \$15 and \$12, gross and net respectively.

² As a result of the Prudential acquisition, 2003 ending environmental reserves included \$15 and \$12, gross and net respectively.

Capital Structure (dollars in millions)

	As of December 31, 2003	As of December 31, 2002
DEBT		
Short-term debt		
Commercial paper	\$84	\$50
Revolving credit facilities	22	18
Receivables financing	-	40
Other		35
Total short-term debt	\$106	\$143
Long-term debt		
8.20%, Surplus Notes, due 2007	\$250	\$250
6.75%, Notes, due 2008	15	18
5.00%, Prudential Notes, due 2008	30	-
7.00%, Prudential Notes - Series A, due 2008	130	-
8.00%, Prudential Notes - Series B, due 2013	260	-
8.50%, Surplus Notes, due 2025	150	150
7.87%, Surplus Notes, due 2026	250	250
7.63%, Notes, due 2028	3	3
7.70%, Surplus Notes, due 2097	500	500
6.76% - 8.10%, Medium Term Notes, various	88	88
Subtotal	1,676	1,259
Unamortized discount	(8)	(9)
Total long-term debt	\$1,668	\$1,250
Total debt	\$1,774	\$1,393
POLICYHOLDERS' EQUITY		
Unassigned surplus	\$6,194	\$5,343
Accumulated other comprehensive income (AOCI)	1,187	1,104
Total policyholders' equity	\$7,381	\$6,447
CAPITALIZATION		
Capitalization including AOCI, net of tax	\$9,155	\$7,840
Capitalization excluding AOCI, net of tax	\$7,968	\$6,736
FINANCIAL LEVERAGE RATIOS		
Debt to capitalization including AOCI	19.4%	17.8%
Debt to capitalization excluding AOCI	22.3%	20.7%