

# Financial Supplement

Quarter Ended September 30, 2012

# LIBERTY MUTUAL HOLDING COMPANY INC. Financial Supplement

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#### Reconciliation of PTOI to Net Income

(dollars in millions) (Unaudited)

<del>-</del>	Three Months Ended September 30, 2012						Three Months Ended September 30, 2011					
<del>-</del>	Personal		iree Months End	Global			D1	Commercial	iree Months End	Global		
		Commercial	T		Corporate and	Compliant	Personal		T.,		Corporate and	Constituted
_	Insurance	Insurance	International	Specialty	Other	Consolidated	Insurance	Insurance	International	Specialty	Other	Consolidated
Revenues	\$3,677	\$2,891	\$1,468	\$1,187	\$55	\$9,278	\$3,420	\$2,789	\$1,404	\$1,066	\$88	\$8,767
Pre-tax operating income (loss) before catastrophes, net incurred												
losses attributable to prior years, current accident year re-estimation												
and LP and LLC 1 income	\$543	\$155	\$61	\$187	(\$305)	\$641	\$484	\$136	\$74	\$160	(\$286)	\$568
Catastrophes <sup>2</sup>	21	(27)	2	(13)	(28)	(45)	(482)	(195)	_	12	69	(596)
Net incurred losses attributable to prior years:		( )		( - )	(-7	(/	()	( )				()
- Asbestos & environmental <sup>3</sup>	_	_	_	_	(53)	(53)	_	_	_	_	(339)	(339)
- All other <sup>4</sup>	128	25	(1)	73		` '	38	(2)	(0)	46	(337)	76
_	128		(6)	/3	(241)	(21)	38	(2)	(8)	46	2	
Current accident year re-estimation 5	-	(53)	-	-	-	(53)		(49)	-	-	-	(49)
Pre-tax operating income (loss) before LP and LLC income	692	100	57	247	(627)	469	40	(110)	66	218	(554)	(340)
LP and LLC income	=		-	-	42	42		=	-	-	138	138
Pre-tax operating income (loss)	692	100	57	247	(585)	511	40	(110)	66	218	(416)	(202)
Net realized gains						128						41
SBU realignment expenses						(42)						-
Loss on extinguishment of debt					_	<u> </u>						(37)
Pre-tax income (loss)						597						(198)
Income tax (expense) benefit						(132)						88
Consolidated net income (loss)					•	465					•	(110)
Less: Net income attributable to non-controlling interest						-						2
Net income (loss) attributable to Liberty Mutual Holding Company Ir	ıc.				•	\$465					•	(\$112)
					=						:	

<sup>1</sup> Limited partnership ("LP") and limited liability company ("LLC") income is included in net investment income in the accompanying consolidated statements of operations.

<sup>&</sup>lt;sup>2</sup> Catastrophes include all current and prior accident year catastrophe losses excluding losses related to the Company's external reinsurance assumed lines except for Hurricane Isaac, the 2011 Australia floods, Cyclone Yasi, Japan earthquake and tsunami, New Zealand earthquakes, Hurricane Irene, Thailand floods, the 2011 and 2012 tornadoes and other severe storms in the U.S. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>3</sup> 2011 includes \$294 million of strengthening of asbestos related reserves in connection with a ground-up reserve study.

<sup>&</sup>lt;sup>4</sup> Net of earned premium attributable to prior years and amortization of deferred gains on retroactive reinsurance.

<sup>&</sup>lt;sup>5</sup> Re-estimation of the current accident year loss reserves for the six months ended June 30, 2012 and June 30, 2011.

#### Reconciliation of PTOI to Net Income

(dollars in millions) (Unaudited)

	Nine Months Ended September 30, 2012							Nine Months Ended September 30, 2011				
	Personal	Commercial		Global	Corporate and		Personal	Commercial		Global	Corporate and	
	Insurance	Insurance	International	Specialty	Other	Consolidated	Insurance	Insurance	International	Specialty	Other	Consolidated
Revenues	\$10,725	\$8,491	\$4,449	\$3,365	\$286	\$27,316	\$9,959	\$8,321	\$4,046	\$3,021	\$361	\$25,708
Pre-tax operating income (loss) before catastrophes, net incurred												
losses attributable to prior years and LP and LLC 1 income	\$1,663	\$477	\$188	\$525	(\$811)	\$2,042	\$1,454	\$465	\$213	\$522	(\$670)	\$1,984
Catastrophes <sup>2</sup>	(793)	(299)	=	4	71	(1,017)	(1,629)	(666)	=	(345)	193	(2,447)
Net incurred losses attributable to prior years:	(175)	(277)			, -	(1,017)	(1,027)	(000)		(5.5)	1,,,	(2, 117)
- Asbestos & environmental <sup>3</sup>	_	_	_	_	(57)	(57)	_	_		_	(341)	(341)
- All other <sup>4</sup>	148	89	(15)	12	(229)	(37)	123	15	(16)	209	(28)	303
Pre-tax operating income (loss) before LP and LLC income	1,018	267	173	541		973	(52)	(186)	197	386		
LP and LLC income	1,016	207	1/3	341	(1,026) 254	254	(32)	(100)	197	300	(846) 476	(501) 476
Pre-tax operating income (loss)	1,018	267	173	541	(772)	1,227	(52)	(186)	197	386	(370)	
Net realized gains	1,016	207	1/3	341	(112)	349	(32)	(100)	197	300	(370)	(25) 168
SBU realignment expenses						(42)						100
Loss on extinguishment of debt						(163)						(77)
Pre-tax income					-	1,371					-	66
Income tax (expense) benefit						(315)						12
Consolidated net income					-	1,056					-	78
Less: Net (loss) income attributable to non-controlling interest						1,030						70
Net income attributable to Liberty Mutual Holding Company Inc.					-	\$1,063					-	\$73
Net income attributable to Experty Mutual Holding Company Inc.					-	\$1,003					=	973

<sup>1</sup> Limited partnership ("LP") and limited liability company ("LLC") income is included in net investment income in the accompanying consolidated statements of operations.

<sup>&</sup>lt;sup>2</sup> Catastrophes include all current and prior accident year catastrophe losses excluding losses related to the Company's external reinsurance assumed lines except for Hurricane Isaac, the 2011 Australia floods, Cyclone Yasi, Japan earthquake and tsunami, New Zealand earthquakes, Hurricane Irene, Thailand floods, the 2011 and 2012 tornadoes and other severe storms in the U.S. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>3</sup> 2011 includes \$294 million of strengthening of asbestos related reserves in connection with a ground-up reserve study.

<sup>&</sup>lt;sup>4</sup> Net of earned premium attributable to prior years and amortization of deferred gains on retroactive reinsurance. 2011 reflects a gain on commutation of two retroactive reinsurance contracts during the first quarter.

### Combined Ratio by Strategic Business Unit

(Unaudited)

		Three Month	s Ended Septer	mber 30, 2012	2	Three Months Ended September 30, 2011				
Combined ratio before catastrophes, net incurred losses attributable to prior years and current accident year re-estimation	Personal Insurance	Commercial Insurance	International	Global Specialty	Consolidated	Personal Insurance	Commercial Insurance	International	Global Specialty	Consolidated
Claims and claim adjustment expense ratio	62.1%	77.9%	65.8%	61.3%	67.5%	63.4%	78.3%	65.9%	62.1%	69.1%
Underwriting expense ratio	25.9%	28.3%	37.1%	28.5%	29.0%	25.2%	29.1%	35.4%	28.9%	28.8%
Dividend ratio	-	0.4%	-	0.2%	0.1%	-	0.4%	-	0.2%	0.1%
Subtotal	88.0%	106.6%	102.9%	90.0%	96.6%	88.6%	107.8%	101.3%	91.2%	98.0%
Catastrophes <sup>1</sup> Net incurred losses attributable to prior years:	(0.6%)	1.2%	(0.1%)	1.2%	0.5%	16.1%	8.9%	-	(1.2%)	8.2%
- Asbestos & environmental	_	_	_	_	0.4%	_	_	_	_	4.8%
- All other	(3.9%)	(1.2%)	0.4%	(6.7%)		(1.3%)	-	0.6%	(4.8%)	(1.0%)
Current accident year re-estimation <sup>2</sup>	-	2.3%		-	0.7%	-	2.2%	-	-	0.7%
Total combined ratio <sup>3</sup>	83.5%	108.9%	103.2%	84.5%	98.5%	103.4%	118.9%	101.9%	85.2%	110.7%

<sup>&</sup>lt;sup>1</sup> Catastrophes include all current and prior accident year catastrophe losses excluding losses related to the Company's external reinsurance assumed lines except for Hurricane Isaac, the 2011 Australia floods, Cyclone Yasi, Japan earthquake and tsunami, New Zealand earthquakes, Hurricane Irene, Thailand floods, the 2011 and 2012 tornadoes and other severe storms in the U.S. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>2</sup> Re-estimation of the current accident year loss reserves for the six months ended June 30, 2012 and June 30, 2011.

<sup>&</sup>lt;sup>3</sup> The combined ratio, expressed as a percentage, is a measure of underwriting profitability. This measure should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined ratio is computed as the sum of the following property and casualty ratios: the ratio of claims and claim adjustment expense to earned premium; the ratio to earned premium of insurance operating costs plus amortization of deferred policy acquisition costs less fee income (primarily related to the Company's involuntary market servicing carrier operations and managed care income) and less installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premium and reinsurance are not included in the combined ratio unless related to an asbestos and environmental commutation and certain other run off.

# Combined Ratio by Strategic Business Unit

(Unaudited)

		Nine Months	Ended Septen	nber 30, 2012	2	Nine Months Ended September 30, 2011				
Combined ratio before catastrophes and net incurred losses attributable to prior years	Personal Insurance	Commercial Insurance	International	Global Specialty	Consolidated	Personal Insurance	Commercial Insurance	International	Global Specialty	Consolidated
Claims and claim adjustment expense ratio	61.3%			61.3%		62.9%	77.2%		59.6%	
Underwriting expense ratio	25.9%			28.9%		25.5%	29.2%		29.5%	
Dividend ratio	-	0.4%	-	0.2%	0.2%	-	0.4%	-	0.2%	0.2%
Subtotal	87.2%	107.0%	103.2%	90.4%	96.9%	88.4%	106.8%	100.9%	89.3%	96.8%
Catastrophes <sup>1</sup> Net incurred losses attributable to prior years:	8.4%	4.5%	-	(0.1%)	4.5%	18.5%	10.2%	-	12.6%	11.5%
- Asbestos & environmental	_	_	_	-	0.4%	_	_	_	_	1.8%
- All other	(1.6%)	(1.4%)	0.4%	(0.4%)	(0.1%)	(1.4%)	(0.3%)	0.5%	(7.6%)	(1.5%)
Total combined ratio <sup>2</sup>	94.0%	110.1%	103.6%	89.9%	101.7%	105.5%	116.7%	101.4%	94.3%	

<sup>&</sup>lt;sup>1</sup> Catastrophes include all current and prior accident year catastrophe losses excluding losses related to the Company's external reinsurance assumed lines except for Hurricane Isaac, the 2011 Australia floods, Cyclone Yasi, Japan earthquake and tsunami, New Zealand earthquakes, Hurricane Irene, Thailand floods, the 2011 and 2012 tornadoes and other severe storms in the U.S. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>2</sup> The combined ratio, expressed as a percentage, is a measure of underwriting profitability. This measure should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined ratio is computed as the sum of the following property and casualty ratios: the ratio of claims and claim adjustment expense to earned premium; the ratio to earned premium of insurance operating costs plus amortization of deferred policy acquisition costs less fee income (primarily related to the Company's involuntary market servicing carrier operations and managed care income) and less installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premium and reinsurance are not included in the combined ratio unless related to an asbestos and environmental commutation and certain other run off.

### Issuer and Sector Exposure as of September 30, 2012

(dollars in millions) (Unaudited)

		(======================================			Percent of
	Fixed		Short	Total	Invested
Top 20 Issuers	Maturity	Equity	Term	Exposure	Assets
1 Government of Venezuela	1,153	0	0	1,153	1.48%
2 Government of Brazil	948	0	0	948	1.22%
3 Government of Canada	608	0	0	608	0.77%
4 Bank of America Corp	300	114	0	414	0.53%
5 State of Florida	388	0	0	388	0.49%
6 Invenergy	339	0	0	339	0.44%
7 Wells Fargo & Co	304	6	0	310	0.40%
8 State of California	306	0	0	306	0.39%
9 Government of Colombia	287	0	0	287	0.37%
10 Citigroup Inc	268	6	0	274	0.35%
11 Government of France	266	0	3	269	0.35%
12 Southern Co	222	45	0	267	0.34%
13 General Electric Co	255	9	0	264	0.34%
14 JP Morgan Chase & Co	227	35	1	263	0.34%
15 US Bancorp	176	73	0	249	0.32%
16 Telefonica SA	248	0	0	248	0.32%
17 Commonwealth of Massachusetts	246	0	0	246	0.32%
18 AT&T Corp	237	3	1	241	0.31%
19 State of Texas	232	0	0	232	0.30%
20 Anheuser-Busch InBev NV	222	1	3	226	0.29%
	\$7,232	\$292	\$8	\$7,532	9.67%

					Percent of
	Fixed		Short	Total	Invested
Top 20 Sectors	Maturity	Equity	Term	Exposure	Assets
1 Municipal	13,417	0	0	13,417	17.22%
2 Sovereign	5,452	0	15	5,467	7.02%
3 Banks	4,372	448	35	4,855	6.23%
4 Electric	2,647	81	6	2,734	3.51%
5 Oil&Gas	1,670	764	0	2,434	3.12%
6 Telecommunications	1,902	48	14	1,964	2.52%
7 Retail	1,485	58	0	1,543	1.98%
8 Diversified Finan Serv	1,435	35	4	1,474	1.89%
9 Transportation	981	16	0	997	1.28%
10 Food	889	35	1	925	1.19%
11 Mining	673	223	0	896	1.15%
12 Insurance	747	142	5	894	1.15%
13 Beverages	860	10	3	873	1.12%
14 Media	815	27	1	843	1.08%
15 Pharmaceuticals	731	51	0	782	1.01%
16 Real Estate	33	684	0	717	0.93%
17 Miscellaneous Manufactur	626	21	0	647	0.83%
18 Chemicals	535	28	0	563	0.72%
19 Regional(state/provnc)	519	0	0	519	0.67%
20 Aerospace/Defense	489	9	0	498	0.64%
	\$40,278	\$2,680	\$84	\$43,042	55.26%

Note: Tables exclude US Treasury and agency securities, mortgage-backed securities, private equity investments, other invested assets, syndicated loans, and municipal obligations that are pre-refunded or escrowed to maturity.