

# Financial Supplement Quarter Ended September 30, 2013

## LIBERTY MUTUAL HOLDING COMPANY INC. Financial Supplement

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#### Reconciliation of PTOI to Net Income

(dollars in millions)

(Unaudited)

		ree Months End	30, 2013		Three Months Ended September 30, 2012							
	Personal	Commercial	Liberty	Global	Corporate and		Personal	Commercial	Liberty	Global	Corporate and	
	Insurance	Insurance	International	Specialty	Other	Consolidated	Insurance	Insurance	International	Specialty	Other	Consolidated
Revenues	\$4,106	\$2,734	\$1,586	\$1,350	\$244	\$10,020	\$3,677	\$2,892	\$1,468	\$1,186	\$55	\$9,278
Pre-tax operating income (loss) before catastrophes, net incurred losses attributable to prior years, Venezuela devaluation, current												
accident year re-estimation and LP and LLC 1 income	\$689	\$201	<b>\$</b> 67	\$177	(\$318)	\$816	\$544	\$156	\$63	\$187	(\$304)	\$646
Catastrophes <sup>2</sup> Net incurred losses attributable to prior years:	(95)	(42)	-	(33)	(109)	(279)	(85)	(38)	-	(25)	(5)	(153)
- Asbestos & environmental <sup>3</sup>	-	-	-	-	(279)	(279)	-	-	-	-	(53)	(53)
- All other <sup>4</sup>	(41)	32	6	22	222	241	233	35	(6)	85	(265)	82
Venezuela devaluation	-	_	43	_	_	43	-	_	-	-	-	_
Current accident year re-estimation <sup>5</sup>	-	(8)	-	-	-	(8)	-	(53)	-	-	-	(53)
Pre-tax operating income (loss) before LP and LLC income	553	183	116	166	(484)	534	692	100	57	247	(627)	469
LP and LLC income	-	-	-	-	88	88	-	-	-	-	42	42
Pre-tax operating income (loss)	553	183	116	166	(396)	622	692	100	57	247	(585)	511
Net realized gains						80						128
SBU realignment benefit (expense)						11						(42)
Loss on extinguishment of debt					_	(96)						
Pre-tax income					_	617						597
Income tax expense					-	138						132
Consolidated net income						479						465
Less: Net loss attributable to non-controlling interest					-	(2)						=
Net income attributable to Liberty Mutual Holding Company Inc.					-	\$481						\$465

<sup>1</sup> Limited partnership ("LP") and limited liability company ("LLC") income is included in net investment income in the accompanying consolidated statements of income.

<sup>2</sup> Catastrophes include all current accident year catastrophe losses for severe storms in the U.S., Cyclone Oswald, Central Europe floods, Alberta floods and Germany hail storms. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>3</sup> 2013 includes \$278 million of strengthening of asbestos and environmental related reserves.

<sup>4</sup> Net of earned premium and reinstatement premium attributable to prior years and amortization of deferred gains on retroactive reinsurance.

<sup>5</sup> Re-estimation of the current accident year loss reserves for the six months ended June 30, 2013 and June 30, 2012.

#### Reconciliation of PTOI to Net Income

(dollars in millions)

(Unaudited)

	Nine Months Ended September 30, 2013						Nine Months Ended September 30, 2012						
	Personal	Commercial	Liberty	Global	Corporate and		Personal	Commercial	Liberty	Global	Corporate and		
	Insurance	Insurance	International	Specialty	Other	Consolidated	Insurance	Insurance	International	Specialty	Other	Consolidated	
Revenues	\$11,821	\$8,101	\$4,513	\$3,811	\$743	\$28,989	\$10,725	\$8,491	\$4,449	\$3,365	\$286	\$27,316	
Pre-tax operating income (loss) before catastrophes, net incurred losses attributable to prior years, Venezuela devaluation and LP and LLC <sup>1</sup> income	\$1.011	\$645	\$147	\$526	(672.0)	F2 401	£1 (/2	\$478	\$188	\$525	(6042)	\$2.044	
LLC income	\$1,911	\$645	\$14/	\$526	(\$738)	\$2,491	\$1,663	\$4/8	\$188	\$525	(\$813)	\$2,041	
Catastrophes <sup>2</sup> Net incurred losses attributable to prior years:	(806)	(184)	-	(92)	(76)	(1,158)	(924)	(359)	-	(28)	99	(1,212)	
- Asbestos & environmental <sup>3</sup>	-	-	-	-	(283)	(283)	-	-	-	-	(58)	(58)	
- All other <sup>4</sup>	(51)	126	25	(27)	232	305	279	148	(15)	44	(254)	202	
Venezuela devaluation	-	-	164	-	(3)	161	-	-	-	-	-	-	
Pre-tax operating income (loss) before LP and LLC income LP and LLC income	1,054	587	336	407	(868) 356	1,516 356	1,018	267	173	541	(1,026) 254	973 254	
Pre-tax operating income (loss) Net realized (losses) gains SBU realignment benefit (expense) Loss on extinguishment of debt Pre-tax income	1,054	587	336	407	(512)	1,872 (54) 8 (156) 1,670	1,018	267	173	541	(772)	1,227 349 (42) (163) 1,371	
Income tax expense Consolidated net income Less: Net loss attributable to non-controlling interest Net income attributable to Liberty Mutual Holding Company Inc.					-	434 1,236 (11) \$1,247					-	315 1,056 (7) <b>\$1,063</b>	

<sup>1</sup> Limited partnership ("LP") and limited liability company ("LLC") income is included in net investment income in the accompanying consolidated statements of income.

<sup>2</sup> Catastrophes include all current accident year catastrophe losses for severe storms in the U.S., Cyclone Oswald, Central Europe floods, Alberta floods and Germany hail storms. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>3</sup> 2013 includes \$278 million of strengthening of asbestos and environmental related reserves.

<sup>4</sup> Net of earned premium and reinstatement premium attributable to prior years and amortization of deferred gains on retroactive reinsurance.

### Combined Ratio by Strategic Business Unit

(Unaudited)

	۲	Three Months	Ended Septen	nber 30, 2013	1	Three Months Ended September 30, 2012				
Combined ratio before catastrophes, net incurred losses attributable to prior years, and current accident year re-estimation	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated
Claims and claim adjustment expense ratio	59.7%	72.6%	66.0%	63.0%	65.6%	62.1%	77.9%	65.8%	61.3%	67.7%
Underwriting expense ratio	25.5%	29.8%	37.7%	28.4%	29.6%	25.9%	28.3%	37.1%	28.5%	29.1%
Dividend ratio	-	0.4%	-	0.2%	0.1%	-	0.4%	-	0.2%	0.1%
Subtotal	85.2%	102.8%	103.7%	91.6%	95.3%	88.0%	106.6%	102.9%	90.0%	96.9%
Catastrophes <sup>2</sup> Net incurred losses attributable to prior years:	2.7%	2.0%	-	2.7%	3.3%	2.7%	1.6%	-	2.3%	2.0%
- Asbestos & environmental	-	-	-	-	3.4%	-	-	-	-	0.9%
- All Other <sup>3</sup>	1.1%	(1.6%)	(0.4%)	(1.8%)	(2.9%)	(7.2%)	(1.6%)	0.4%	(7.8%)	(1.1%)
Current accident year re-estimation <sup>4</sup>	_	0.4%	-	-	0.1%	-	2.3%	-	-	0.7%
Total combined ratio <sup>5</sup>	89.0%	103.6%	103.3%	92.5%	99.2%	83.5%	108.9%	103.3%	84.5%	99.4%

<sup>1</sup> 2013 combined ratio has been adjusted to exclude the impact of the Venezuela devaluation for comparative purposes.

<sup>2</sup> Catastrophes include all current accident year catastrophe losses for severe storms in the U.S., Cyclone Oswald, Central Europe floods, Alberta floods and Germany hail storms. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>3</sup> Net of earned premium and reinstatement premium attributable to prior years.

<sup>4</sup> Re-estimation of the current accident year loss reserves for the six months ended June 30, 2013 and June 30, 2012.

<sup>5</sup> The combined ratio, expressed as a percentage, is a measure of underwriting profitability. This measure should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined ratio is computed as the sum of the following property and casualty ratios: the ratio of claims and claim adjustment expense to earned premium; the ratio to earned premium of insurance operating costs plus amortization of deferred policy acquisition costs less fee income (primarily related to the Company's involuntary market servicing carrier operations and managed care income), and less installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premium and reinsurance are not included in the combined ratio unless related to an asbestos and environmental commutation and certain other run off.

### Combined Ratio by Strategic Business Unit

(Unaudited)

		Nine Months	Ended Septem	ber 30, 2013	1	Nine Months Ended September 30, 2012				
Combined ratio before catastrophes and net incurred losses attributable to prior years	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated
Claims and claim adjustment expense ratio	59.9%	71.8%	66.0%	61.7%	64.7%	61.3%	77.9%	66.8%	61.3%	67.6%
Underwriting expense ratio	25.8%	30.1%	38.7%	29.1%	30.1%	25.9%	28.7%	36.4%	28.9%	29.3%
Dividend ratio	-	0.4%	-	0.2%	0.1%	-	0.4%	-	0.2%	0.2%
Subtotal	85.7%	102.3%	104.7%	91.0%	94.9%	87.2%	107.0%	103.2%	90.4%	97.1%
Catastrophes <sup>2</sup> Net incurred losses attributable to prior years:	7.7%	2.9%	-	2.6%	4.7%	9.8%	5.4%	-	0.9%	5.3%
- Asbestos & environmental	-	-	-	-	1.2%	-	-	-	-	0.5%
- All Other <sup>3</sup>	0.5%	(1.9%)	(0.7%)	0.8%	(1.1%)	(3.0%)	(2.3%)	0.4%	(1.4%)	(0.9%)
Total combined ratio <sup>4</sup>	93.9%	103.3%	104.0%	94.4%	99.7%	94.0%	110.1%	103.6%	89.9%	102.0%

<sup>1</sup> 2013 combined ratio has been adjusted to exclude the impact of the Venezuela devaluation for comparative purposes.

<sup>2</sup> Catastrophes include all current accident year catastrophe losses for severe storms in the U.S., Cyclone Oswald, Central Europe floods, Alberta floods and Germany hail storms. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>3</sup> Net of earned premium and reinstatement premium attributable to prior years.

<sup>4</sup> The combined ratio, expressed as a percentage, is a measure of underwriting profitability. This measure should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined ratio is computed as the sum of the following property and casualty ratios: the ratio of claims and claim adjustment expense to earned premium; the ratio to earned premium of insurance operating costs plus amortization of deferred policy acquisition costs less fee income (primarily related to the Company's involuntary market servicing carrier operations and managed care income), and less installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premium and reinsurance are not included in the combined ratio unless related to an asbestos and environmental commutation and certain other run off.

Issuer and Sector Exposure as of September 30, 2013

(dollars in millions) (Unaudited)

									Percent of	
	I	Fixed			Sł	Short		lotal	Invested	
Top 20 Issuers	Maturity		Equity		Т	erm	Exposure		Assets	
1 Government of Venezuela	\$	1,223	\$	0	\$	15	\$	1,238	1.57%	
2 Government of Brazil		956		0		0		956	1.22%	
3 Government of Canada		609		0		0		609	0.77%	
4 State of Florida		373		0		0		373	0.47%	
5 Invenergy		180		186		0		366	0.47%	
6 Government of Germany		361		0		2		363	0.46%	
7 Bank of America Corp		261		65		0		326	0.42%	
8 Government of Spain		309		0		0		309	0.39%	
9 Wells Fargo & Co		301		4		0		305	0.39%	
10 State of California		300		0		0		300	0.38%	
11 Government of France		289		0		0		289	0.37%	
12 Citigroup Inc		282		3		0		285	0.37%	
13 JP Morgan Chase & Co		245		32		2		279	0.35%	
14 State of Washington		271		0		0		271	0.34%	
15 General Electric Co		263		5		0		268	0.34%	
16 AT&T Corp		263		4		0		267	0.34%	
17 Government of Poland		262		0		3		265	0.34%	
18 Government of United Kingdom		260		0		0		260	0.33%	
19 Government of Colombia		253		0		0		253	0.32%	
20 Government of Italy		242		0		4		246	0.31%	
	\$	7,503	\$	299	\$	26	\$	7,828	9.95%	

					Percent of
	Fixed	1	Short	Total	Invested
Top 20 Sectors	Maturity	Equity	Term	Exposure	Assets
1 Municipal	\$ 13,208	\$ 0	\$ 0	\$ 13,208	16.80%
2 Sovereign	6,033	0	58	6,091	7.75%
3 Banks	4,721	357	22	5,100	6.49%
4 Electric	2,954	80	6	3,040	3.87%
5 Oil&Gas	1,730	866	5	2,601	3.31%
6 Telecommunications	2,037	36	2	2,075	2.64%
7 Retail	1,467	71	0	1,538	1.96%
8 Diversified Finan Serv	1,366	44	0	1,410	1.79%
9 Transportation	860	148	0	1,008	1.27%
10 Food	911	40	0	951	1.21%
11 Media	888	26	0	914	1.16%
12 Mining	608	293	1	902	1.15%
13 Beverages	827	17	0	844	1.07%
14 Pharmaceuticals	768	60	0	828	1.05%
15 Insurance	719	102	2	823	1.05%
16 Real Estate	43	676	0	719	0.91%
17 Miscellaneous Manufactur	661	24	0	685	0.87%
18 Healthcare-Services	655	15	0	670	0.85%
19 Aerospace/Defense	598	14	0	612	0.78%
20 Chemicals	579	27	0	606	0.77%
	\$ 41,633	\$ 2,896	\$ 96	\$ 44,625	56.75%

Note: Tables exclude US Treasury and agency securities, mortgage-backed securities, private equity investments, other invested assets, and municipal obligations that are pre-refunded or escrowed to maturity.