

# Financial Supplement

Quarter Ended September 30, 2015

## LIBERTY MUTUAL HOLDING COMPANY INC. Financial Supplement

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#### Reconciliation of PTOI to Net Income

(dollars in millions) (Unaudited)

	Three Months Ended September 30, 2015							Three Months Ended September 30, 2014					
	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Corporate and Other	Consolidated	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Corporate and Other	Consolidated	
Revenues	\$4,321	\$2,797	\$934	\$1,312	(\$52)	\$9,312	\$4,104	\$2,758	\$1,129	\$1,286	\$272	\$9,549	
Pre-tax operating income (loss) before catastrophes, net incurred losses attributable to prior													
years, and partnerships, LLC and other equity method income <sup>1</sup>	\$703	\$269	\$3	\$119	(\$245)	\$849	\$707	\$341	\$9	\$153	(\$242)	\$968	
Catastrophes <sup>2</sup> Net incurred losses attributable to prior years:	(152)	(29)	(8)	(13)	(37)	(239)	(64)	(50)	-	(10)	(166)	(290)	
- Asbestos & environmental <sup>3</sup>	-	-	-	-	(2)	(2)	-	-	-	-	(111)	(111)	
- All other <sup>4</sup>	(14)	2	-	58	23	69	(5)	12	16	(23)	26	26	
Pre-tax operating income (loss) before partnerships, LLC and other equity method income	537	242	(5)	164	(261)	677	638	303	25	120	(493)	593	
Partnerships, LLC and other equity method income		-	-	-	46	46		-	-	-	195	195	
Pre-tax operating income (loss)	537	242	(5)	164	(215)	723	638	303	25	120	(298)	788	
Net realized losses						(256)						(41)	
Loss on extinguishment of debt					-	(1)					-	(29)	
Pre-tax income						466						718	
Income tax expense					-	154					-	183	
Consolidated net income from continuing operations						312						535	
Discontinued operations, net of tax					-	(744)					-	66	
Consolidated net (loss) income						(432)						601	
Less: Net loss attributable to non-controlling interest					-	(5)					-	(4)	
Net (loss) income attributable to Liberty Mutual Holding Company Inc.						(\$427)						\$605	

<sup>&</sup>lt;sup>1</sup>Partnerships, LLC and other equity method income includes limited partnership ("LP"), limited liability company ("LLC") and other equity method income within net investment income in the accompanying Consolidated Statements of Operations and revenue and expenses from the production and sale of oil and gas.

<sup>&</sup>lt;sup>2</sup> 2015 catastrophes include all current accident year catastrophe losses for severe storms in the U.S. and New South Wales, Cyclone Niklas, Chile earthquake and Chile floods. 2014 catastrophes include all current accident year catastrophe losses for severe storms in the U.S., U.K. and Ireland floods and Hailstorm Ela. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>3</sup> Gross of the NICO Reinsurance Transaction.

<sup>&</sup>lt;sup>4</sup> Net of earned premium and reinstatement premium attributable to prior years and amortization of deferred gains on retroactive reinsurance.

#### Reconciliation of PTOI to Net Income

(dollars in millions) (Unaudited)

		N:	ine Months Ende	ed September	30, 2015	Nine Months Ended September 30, 2014						
	Personal	Commercial	Liberty	Global	Corporate and		Personal	Commercial	Liberty	Global	Corporate and	
	Insurance	Insurance	International	Specialty	Other	Consolidated	Insurance	Insurance	International	Specialty	Other	Consolidated
Revenues	\$12,673	\$8,373	\$2,869	\$3,940	\$427	\$28,282	\$11,960	\$8,281	\$3,252	\$3,844	\$983	\$28,320
Pre-tax operating income (loss) before catastrophes, net incurred losses attributable to prior years, and												
partnerships, LLC and other equity method income <sup>1</sup>	\$2,116	\$926	(\$36)	\$447	(\$712)	\$2,741	\$2,005	\$949	(\$33)	\$493	(\$600)	\$2,814
Catastrophes <sup>2</sup>	(1,221)	(217)	(13)	(52)	(32)	(1,535)	(979)	(282)	(9)	(31)	(151)	(1,452)
Net incurred losses attributable to prior years:												
- Asbestos & environmental <sup>3</sup>	-	-	-	-	(4)	(4)	-	-	-	-	(113)	(113)
- All other <sup>4,5</sup>	(10)	93	(20)	86	24	173	(41)	50	36	(39)	29	35
Pre-tax operating income (loss) before partnerships, LLC and other equity method income	885	802	(69)	481	(724)	1,375	985	717	(6)	423	(835)	1,284
Partnerships, LLC and other equity method income		-	-	-	40	40		-	-	-	599	599
Pre-tax operating income (loss)	885	802	(69)	481	(684)	1,415	985	717	(6)	423	(236)	1,883
Net realized gains						22						13
Loss on extinguishment of debt					-	(1)					-	(29)
Pre-tax income						1,436						1,867
Income tax expense					_	438					_	506
Consolidated net income from continuing operations						998						1,361
Discontinued operations, net of tax					_	(909)					_	(119)
Consolidated net income						89						1,242
Less: Net loss attributable to non-controlling interest					_	(14)					_	(19)
Net income attributable to Liberty Mutual Holding Company Inc.					-	\$103					-	\$1,261

<sup>1</sup> Partnerships, LLC and other equity method income includes limited partnership ("LD"), limited liability company ("LLC") and other equity method income within net investment income in the accompanying Consolidated Statements of Operations and revenue and expenses from the production and sale of oil and gas.

<sup>&</sup>lt;sup>2</sup> 2015 catastrophes include all current accident year catastrophe losses for severe storms in the U.S., U.K. and Ireland floods and Hailstorm Ela. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>3</sup> Gross of the NICO Reinsurance Transaction.

<sup>&</sup>lt;sup>4</sup> The nine months ended September 30, 2015 include a one-time benefit of \$91 million due to a reduction in the estimated prior years' liability for state assessments related to workers compensation.

<sup>&</sup>lt;sup>5</sup> Net of earned premium and reinstatement premium attributable to prior years and amortization of deferred gains on retroactive reinsurance.

### Combined Ratio by Strategic Business Unit

(Unaudited)

	,	Three Months	Ended Septer	nber 30, 2015	Three Months Ended September 30, 2014						
Combined ratio before catastrophes and net incurred losses attributable to prior years	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated	
Claims and claim adjustment expense ratio	60.6%			63.7%		59.7%			61.1%		
Underwriting expense ratio	25.6%	35.9%	42.0%	33.3%	31.3%	25.2%	33.3%	40.9%	32.5%	30.7%	
Dividend ratio	-	0.1%	-	0.2%	0.1%	-	0.1%	-	0.2%	-	
Subtotal	86.2%	98.8%	107.6%	97.2%	93.5%	84.9%	95.1%	105.5%	93.8%	92.2%	
Catastrophes <sup>1</sup>	3.7%	1.6%	0.9%	1.0%	2.9%	1.7%	2.7%	0.1%	0.8%	3.6%	
Net incurred losses attributable to prior years:					0.40/					1.20/	
- Asbestos & environmental	-	-	-	-	0.1%	-	-	-	-	1.3%	
- All Other <sup>2</sup>	0.3%	(0.1%)	-	(4.7%)	(0.9%)	0.1%	(0.6%)	(1.6%)	2.0%	(0.3%)	
Total combined ratio <sup>3</sup>	90.2%	100.3%	108.5%	93.5%	95.6%	86.7%	97.2%	104.0%	96.6%	96.8%	

<sup>&</sup>lt;sup>1</sup> 2015 catastrophes include all current accident year catastrophe losses for severe storms in the U.S. and New South Wales, Cyclone Niklas, Chile earthquake and Chile floods. 2014 catastrophes include all current accident year catastrophe losses for severe storms in the U.S., U.K. and Ireland floods and Hailstorm Ela. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>2</sup> Net of earned premium and reinstatement premium attributable to prior years and amortization of deferred gains on retroactive reinsurance.

<sup>&</sup>lt;sup>3</sup> The combined ratio, expressed as a percentage, is a measure of underwriting profitability. This measure should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined ratio is computed as the sum of the following property and casualty ratios: the ratio of claims and claim adjustment expense less managed care income to earned premium; the ratio to earned premium of insurance operating costs plus amortization of deferred policy acquisition costs less third-party administration income and fee income (primarily related to the Company's involuntary market servicing carrier operations) and installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premium and reinsurance are not included in the combined ratio unless related to an asbestos and environmental commutation and certain other run off.

### Combined Ratio by Strategic Business Unit

(Unaudited)

		Nine Months	Ended Septen	nber 30, 2015		Ended Septem	nber 30, 2014			
Combined ratio before catastrophes and net	Personal	Commercial	Liberty	Global		Personal	Commercial	Liberty	Global	
incurred losses attributable to prior years	Insurance	Insurance	International	Specialty	Consolidated	Insurance	Insurance	International	Specialty	Consolidated
Claims and claim adjustment expense ratio	60.3%			60.0%		60.2%			59.5%	61.8%
Underwriting expense ratio	25.5%	34.8%	43.5%	34.1%	31.5%	25.3%	32.9%	41.8%	32.7%	30.8%
Dividend ratio		0.1%	-	0.2%	0.1%		0.1%	-	0.2%	_
Subtotal	85.8%	96.5%	108.6%	94.3%	92.7%	85.5%	96.6%	107.4%	92.4%	92.6%
Catastrophes <sup>1</sup>	10.0%	3.9%	0.5%	1.4%	6.4%	8.6%	5.0%	0.3%	0.9%	6.2%
Net incurred losses attributable to prior years:										
- Asbestos & environmental	-	-	-	-	-	-	-	-	-	0.5%
- All Other <sup>2,3</sup>	0.1%	(1.6%)	0.8%	(2.4%)	(0.6%)	0.4%	(0.9%)	(1.2%)	1.1%	(0.2%)
Total combined ratio 4	95.9%	98.8%	109.9%	93.3%	98.5%	94.5%	100.7%	106.5%	94.4%	99.1%

<sup>&</sup>lt;sup>1</sup>2015 catastrophes include all current accident year catastrophe losses for severe storms in the U.S. and New South Wales, Cyclone Niklas, Chile earthquake and Chile floods. 2014 catastrophes include all current accident year catastrophe losses for severe storms in the U.S., U.K. and Ireland floods and Hailstorm Ela. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>2</sup> The nine months ended September 30, 2015 include a one-time benefit of \$91 million due to a reduction in the estimated prior years' liability for state assessments related to workers compensation.

<sup>&</sup>lt;sup>3</sup> Net of earned premium and reinstatement premium attributable to prior years and amortization of deferred gains on retroactive reinsurance.

<sup>&</sup>lt;sup>4</sup> The combined ratio, expressed as a percentage, is a measure of underwriting profitability. This measure should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined ratio is computed as the sum of the following property and casualty ratios: the ratio of claims and claim adjustment expense less managed care income to earned premium; the ratio to earned premium of insurance operating costs plus amortization of deferred policy acquisition costs less third-party administration income and fee income (primarily related to the Company's involuntary market servicing carrier operations) and installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premium and reinsurance are not included in the combined ratio unless related to an asbestos and environmental commutation and certain other run off.

## Issuer and Sector Exposure as of September 30, 2015 (dollars in millions)

(Unaudited)

	I	Fixed			Sh	ort			Percent of Invested
Top 20 Issuers	Maturity		Equity		Term		Total	Exposure	Assets
1 Invenergy	\$	107	\$	363	\$	0	\$	470	0.60%
2 Government of Brazil		453		0		0		453	0.58%
3 Government of United Kingdom		391		0		3		394	0.50%
4 Government of Canada		366		0		0		366	0.47%
5 State of California		320		0		0		320	0.41%
6 Bank of America Corp		243		65		0		308	0.39%
7 State of Florida		307		0		0		307	0.39%
8 Government of Spain		294		0		0		294	0.38%
9 Wells Fargo & Co		278		2		0		280	0.36%
10 Florida Turnpike Authority		260		0		0		260	0.33%
11 General Electric Co		252		2		1		255	0.33%
12 JP Morgan Chase & Co		217		29		0		246	0.31%
13 Verizon Communications		223		1		1		225	0.29%
14 CVS Caremark Corp		217		1		0		218	0.28%
15 Government of Colombia		217		0		0		217	0.28%
16 Southern Co		175		38		0		213	0.27%
17 Government of Italy		212		0		0		212	0.27%
18 Statoil		211		0		0		211	0.27%
19 Goldman Sachs Group Inc		122		64		0		186	0.24%
20 State of Washington		184		0		0		184	0.24%
	\$	5,049	\$	565	\$	5	\$	5,619	7.19%

	F	Fixed			9	Short			Percent of Invested
Top 20 Sectors	Mat	urity		Equity	7	Гerm	Tota	ıl Exposure	Assets
1 Banking	\$ 4	1,053	\$	506	\$	248	\$	4,807	6.15%
2 Electric	3	3,134		133		0		3,267	4.18%
3 Foreign Government	3	3,130		0		18		3,148	4.02%
4 US Municipal - State		,992		0		0		1,992	2.55%
5 US Municipal - Education		,891		0		0		1,891	2.42%
6 Technology	:	,560		261		0		1,821	2.33%
7 Food and Beverage		,570		79		0		1,649	2.11%
8 US Municipal - Healthcare	:	,611		0		0		1,611	2.06%
9 Metals		908		477		0		1,385	1.77%
10 Diversified Manufacturing	:	,278		34		0		1,312	1.68%
11 Retailers		,164		67		0		1,231	1.57%
12 Insurance		993		188		0		1,181	1.51%
13 US Municipal - Local		,170		0		0		1,170	1.50%
14 Independent Energy		583		548		0		1,131	1.45%
15 Integrated Energy		,105		13		0		1,118	1.43%
16 US Municipal - Transportation		,078		0		0		1,078	1.38%
17 Wirelines		,030		22		0		1,052	1.34%
18 US Municipal - Water & Sewer		994		0		0		994	1.27%
19 Pharmaceuticals		917		48		0		965	1.23%
20 Chemicals		856		82		0		938	1.20%
	\$ 31	,017	\$	2,458	\$	266	\$	33,741	43.15%

Note: Tables exclude US Treasury and agency securities, mortgage-backed securities, and municipal obligations that are pre-refunded or escrowed to maturity.