

# Financial Supplement

Quarter and Year Ended December 31, 2013

# LIBERTY MUTUAL HOLDING COMPANY INC. Financial Supplement

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#### Reconciliation of PTOI to Net Income

(dollars in millions) (Unaudited)

		Three Months Ended December 31, 2013							Three Months Ended December 31, 2012							
	Personal	Commercial	Liberty	Global	Corporate and		Personal	Commercial	Liberty	Global	Corporate and					
	Insurance	Insurance	International	Specialty	Other	Consolidated	Insurance	Insurance	International	Specialty	Other	Consolidated				
Revenues	\$4,192	\$2,522	\$1,652	\$1,320	\$297	\$9,983	\$3,805	\$2,723	\$1,570	\$1,242	\$125	\$9,465				
Pre-tax operating income (loss) before catastrophes, net incurred losses attributable to prior years, Venezuela devaluation, current																
accident year re-estimation and LP and LLC 1 income	\$621	\$202	\$13	\$147	(\$294)	\$689	\$539	\$209	\$78	\$92	(\$342)	\$576				
Catastrophes <sup>2</sup> Net incurred losses attributable to prior years:	5	(68)	-	(8)	(31)	(102)	(553)	(236)	-	(117)	51	(855)				
- Asbestos & environmental	=	=	=	=	(4)	(4)	=	=	=	=	2	2				
- All other <sup>3</sup>	(197)	(8)	32	(45)	51	(167)	6	38	8	(139)	(243)	(330)				
Venezuela devaluation	=	=	10	=	=	10	=	=	-	-	-	=				
Current accident year re-estimation 4	(67)	=	=	=	=	(67)	=	(21)	=	-	=	(21)				
Pre-tax operating income (loss) before LP and LLC income	362	126	55	94	(278)	359	(8)	(10)	86	(164)	(532)	(628)				
LP and LLC income	-	-	-	-	266	266	- '	- '	-	-	99	99				
Pre-tax operating income (loss)	362	126	55	94	(12)	625	(8)	(10)	86	(164)	(433)	(529)				
Net realized gains						65						185				
SBU realignment expense						(3)						(57)				
Loss on extinguishment of debt						(55)						(30)				
Pre-tax income (loss)					•	632					•	(431)				
Income tax expense (benefit)						128						(227)				
Consolidated net income (loss) before discontinued operations					-	504					•	(204)				
Discontinued operations, net of tax						20						4				
Consolidated net income (loss)					-	524					,	(200)				
Less: Net income attributable to non-controlling interest						28						34				
Net income (loss) attributable to Liberty Mutual Holding Company	Inc.				-	\$496						(\$234)				

<sup>&</sup>lt;sup>1</sup> Limited partnership ("LP") and limited liability company ("LLC") income is included in net investment income in the accompanying Consolidated Statements of Income.

<sup>&</sup>lt;sup>2</sup> Catastrophes include all current accident year catastrophe losses for severe storms in the U.S., Cyclone Oswald, Central Europe floods, Alberta floods, Germany hail storms and Typhoon Fitow. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>3</sup> Net of earned premium and reinstatement premium attributable to prior years and amortization of deferred gains (losses) on retroactive reinsurance.

<sup>&</sup>lt;sup>4</sup> Re-estimation of the current accident year loss reserves for the nine months ended September 30, 2013 and September 30, 2012.

#### Reconciliation of PTOI to Net Income

(dollars in millions) (Unaudited)

		Tv	velve Months En	ded December	31, 2013		Twelve Months Ended December 31, 2012							
	Personal	Commercial	Liberty	Global	Corporate and		Personal	Commercial	Liberty	Global	Corporate and			
	Insurance	Insurance	International	Specialty	Other	Consolidated	Insurance	Insurance	International	Specialty	Other	Consolidated		
Revenues	\$16,013	\$10,160	\$6,165	\$5,131	\$1,040	\$38,509	\$14,530	\$10,760	\$6,019	\$4,607	\$409	\$36,325		
Pre-tax operating income (loss) before catastrophes, net incurred losses attributable to prior years, Venezuela devaluation and LP and														
LLC <sup>1</sup> income	\$2,465	\$818	\$160	\$675	(\$1,026)	\$3,092	\$2,202	\$658	\$266	\$617	(\$1,161)	\$2,582		
Catastrophes <sup>2</sup> Net incurred losses attributable to prior years:	(801)	(252)	-	(102)	(107)	(1,262)	(1,477)	(595)	-	(145)	150	(2,067)		
- Asbestos & environmental <sup>3</sup>	-	-	-	-	(288)	(288)	-	-	-	-	(56)	(56)		
- All other <sup>4</sup> Venezuela devaluation	(248)	110	57 174	(72)	283	130 171	285	182	(7)	(95)	(496)	(131)		
Venezuela devaluation Pre-tax operating income (loss) before LP and LLC income LP and LLC income	1,416	676	391	501	(3) (1,141) 612	1,843 612	1,010	245	259	377	(1,563) 353	328 353		
Pre-tax operating income (loss) Net realized gains SBU realignment benefit (expense) Loss on extinguishment of debt Pre-tax income Income tax expense Consolidated net income before discontinued operations Discontinued operations, net of tax Consolidated net income Less: Net income attributable to non-controlling interest Net income attributable to Liberty Mutual Holding Company Inc.	1,416	676	391	501	(529)	2,455 11 5 (211) 2,260 547 1,713 47 1,760 17 \$1,743	1,010	245	259	377	(1,210)			

<sup>&</sup>lt;sup>1</sup> Limited partnership ("LP") and limited liability company ("LLC") income is included in net investment income in the accompanying Consolidated Statements of Income.

<sup>&</sup>lt;sup>2</sup> Catastrophes include all current accident year catastrophe losses for severe storms in the U.S., Cyclone Oswald, Central Europe floods, Alberta floods, Germany hail storms and Typhoon Fitow. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

 $<sup>^3</sup>$  2013 includes \$278 million of strengthening of asbestos and environmental related reserves.

<sup>&</sup>lt;sup>4</sup> Net of earned premium and reinstatement premium attributable to prior years and amortization of deferred gains (losses) on retroactive reinsurance.

### Combined Ratio by Strategic Business Unit

(Unaudited)

		Three Months	Ended Decen	nber 31, 2013	1	Three Months Ended December 31, 2012					
Combined ratio before catastrophes, net incurred losses attributable to prior years, and current accident year re-estimation	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated	
Claims and claim adjustment expense ratio	61.1%	71.0%	66.1%	64.8%	65.3%	62.9%	75.0%	64.1%	70.2%	67.9%	
Underwriting expense ratio	25.9%	31.5%	40.8%	29.7%	31.0%	25.5%	28.6%	38.4%	28.5%	29.0%	
Dividend ratio		(0.1%)	-	0.1%	<u> </u>		0.1%	-	0.2%	0.1%	
Subtotal	87.0%	102.4%	106.9%	94.6%	96.3%	88.4%	103.7%	102.5%	98.9%	97.0%	
Catastrophes <sup>2</sup> Net incurred losses attributable to prior years:	(0.1%)	3.5%	-	0.6%	1.2%	16.6%	11.0%	-	10.2%	10.8%	
- Asbestos & environmental	-	-	-	-	0.1%	-	-	-	-	0.7%	
- All Other <sup>3</sup>	5.3%	0.4%	(2.2%)	3.7%	2.0%	(0.2%)	(1.8%)	(0.5%)	12.4%	4.1%	
Current accident year re-estimation 4	1.8%	-	-	-	0.8%		1.0%	-	-	0.3%	
Total combined ratio <sup>5</sup>	94.0%	106.3%	104.7%	98.9%	100.4%	104.8%	113.9%	102.0%	121.5%	112.9%	

<sup>&</sup>lt;sup>1</sup> 2013 combined ratio has been adjusted to exclude the impact of the Venezuela devaluation for comparative purposes.

<sup>&</sup>lt;sup>2</sup> Catastrophes include all current accident year catastrophe losses for severe storms in the U.S., Cyclone Oswald, Central Europe floods, Alberta floods, Germany hail storms and Typhoon Fitow. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>3</sup> Net of earned premium and reinstatement premium attributable to prior years.

<sup>&</sup>lt;sup>4</sup> Re-estimation of the current accident year loss reserves for the nine months ended September 30, 2013 and September 30, 2012.

<sup>&</sup>lt;sup>5</sup> The combined ratio, expressed as a percentage, is a measure of underwriting profitability. This measure should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined ratio is computed as the sum of the following property and casualty ratios: the ratio of claims and claim adjustment expense to earned premium; the ratio to earned premium of insurance operating costs plus amortization of deferred policy acquisition costs less fee income (primarily related to the Company's involuntary market servicing carrier operations and managed care income), and less installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premium and reinsurance are not included in the combined ratio unless related to an asbestos and environmental commutation and certain other run off.

### Combined Ratio by Strategic Business Unit

(Unaudited)

	Т	welve Month	s Ended Decer	mber 31, 2013	1	Twelve Months Ended December 31, 2012					
Combined ratio before catastrophes and net incurred losses attributable to prior years	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated	Personal Insurance	Commercial Insurance	Liberty International	Global Specialty	Consolidated	
Claims and claim adjustment expense ratio	60.7%	71.3%	66.1%	62.5%	64.9%	61.7%	77.1%	66.1%	63.7%	67.6%	
Underwriting expense ratio	25.9%	30.8%	39.1%	29.2%	30.4%	25.8%	28.9%	37.0%	28.8%	29.3%	
Dividend ratio	-	0.2%	-	0.2%	0.1%	-	0.3%	-	0.2%	0.1%	
Subtotal	86.6%	102.3%	105.2%	91.9%	95.4%	87.5%	106.3%	103.1%	92.7%	97.0%	
Catastrophes <sup>2</sup> Net incurred losses attributable to prior years:	5.6%	3.2%	-	2.1%	3.9%	11.5%	7.1%	-	3.4%	6.8%	
- Asbestos & environmental	-	-	-	-	0.9%	-	-	-	-	0.5%	
- All Other <sup>3</sup>	1.7%	(1.4%)	(1.0%)	1.5%	(0.4%)	(2.2%)	(2.2%)	0.1%	2.3%	0.5%	
Total combined ratio 4	93.9%	104.1%	104.2%	95.5%	99.8%	96.8%	111.2%	103.2%	98.4%	104.8%	

<sup>&</sup>lt;sup>1</sup> 2013 combined ratio has been adjusted to exclude the impact of the Venezuela devaluation for comparative purposes.

<sup>&</sup>lt;sup>2</sup> Catastrophes include all current accident year catastrophe losses for severe storms in the U.S., Cyclone Oswald, Central Europe floods, Alberta floods, Germany hail storms and Typhoon Fitow. Catastrophe losses, where applicable, include the impact of accelerated earned catastrophe premiums and earned reinstatement premiums.

<sup>&</sup>lt;sup>3</sup> Net of earned premium and reinstatement premium attributable to prior years.

<sup>&</sup>lt;sup>4</sup> The combined ratio, expressed as a percentage, is a measure of underwriting profitability. This measure should only be used in conjunction with, and not in lieu of, underwriting income and may not be comparable to other performance measures used by the Company's competitors. The combined ratio is computed as the sum of the following property and casualty ratios: the ratio of claims and claim adjustment expense to earned premium; the ratio to earned premium of insurance operating costs plus amortization of deferred policy acquisition costs less fee income (primarily related to the Company's involuntary market servicing carrier operations and managed care income), and less installment charges; and the ratio of policyholder dividends to earned premium. Provisions for uncollectible premium and reinsurance are not included in the combined ratio unless related to an asbestos and environmental commutation and certain other run off.

#### **Reinsurance Overview**

#### CORPORATE REINSURANCE GUIDELINES AND POLICIES

#### Scope

The term "reinsurance" refers to all assumed and ceded reinsurance (and coinsurance) arrangements that typically transfer risk in the property-casualty and life insurance industries.

#### **Strategy**

Liberty uses reinsurance as a risk management tool to accomplish the following objectives:

- Limit the organization's potential loss to catastrophic events such as hurricane, earthquake and terrorism.
- Limit the organization's potential loss to non-catastrophic trends such as rising medical inflation.
- Improve the organization's spread of risk.

Liberty is a servicing carrier for a number of voluntary and involuntary pools and associations in a number of states and classes of business. As a servicing carrier, the Company retains no direct underwriting risk but instead cedes 100% of the involuntary market premium and losses back to the pool.

### **Reinsurance Security Oversight**

As part of its reinsurance security oversight, Liberty Mutual has established a Credit Risk Committee ("CRC") that meets quarterly to monitor and review the credit quality of the existing reinsurance portfolio, discuss emerging trends in the reinsurance market place and ensure that the current portfolio of reinsurance is in compliance with the Committee's security standards. The CRC is directly responsible for establishing the minimum rating, collateral and diversification requirements governing Liberty's purchase and use of reinsurance.

#### Footnotes to Reinsurance Recoverable Exhibits

- <sup>1</sup> AM Best Co. and Standard & Poor's ratings are as of December 31, 2013
- <sup>2</sup> Gross recoverables are defined as paid and unpaid claims and claim adjustment expense including IBNR and before both bad debt reserve set aside for potential uncollectible reinsurance and consideration of collateral.
- <sup>3</sup> Collateral refers to letters of credit, trust accounts, and funds held against outstanding and potential future claims and claim adjustment expenses related to reinsurance recoverable balances.
- Net recoverables are defined as the difference between the amount of gross recoverables and collateral held for each reinsurer. If the collateral held for a reinsurer is greater than the gross recoverable, net recoverables are reported as \$0. The portion of collateral held securing Unearned Premium has been excluded when calculating Net Recoverables for Swiss Reinsurance America Corporation.
- <sup>5</sup> The rating of Nationwide Indemnity Co. (NIC) is determined for the purposes of this exhibit to equal the rating of its parent, Nationwide Mutual Insurance Co.
- Nationwide Mutual has guaranteed the timely payment and performance of the obligations of Nationwide Indemnity Company under the reinsurance agreements, dated December 31, 1998, between NIC and Employers Insurance Company of Wausau and certain of its affiliated property and casualty companies.
- <sup>6</sup> The rating of Vantage Casualty Insurance Company is determined for the purposes of this exhibit to equal the rating of Prudential Insurance Company of America, the principal operating insurance company of the parent, Prudential Financial Inc. Pursuant to a guaranty agreement dated October 31, 2003, Prudential Financial Inc. has guaranteed the complete and timely payment and performance of the obligations of Vantage Casualty Insurance Company pursuant to two reinsurance agreements between Vantage Casualty Insurance Company and certain companies acquired by Liberty Mutual Group from subsidiaries of Prudential Financial, Inc.
- <sup>7</sup> The reinsurance recoverables from state mandated involuntary market pools and associations represent servicing carrier business. As a servicing carrier, the Company retains no direct underwriting risk but instead cedes 100% of the involuntary market premium and losses back to the pool. Payment of losses is shared among the pool participants in proportion to their pool participation. Credit risk with respect to this servicing carrier business is the composite of the cumulative creditworthiness of all participants in their respective pools.
- Reinsurers not rated by A.M. Best Co. and/or Standard & Poor's.
- Reinsurance Groups are defined as all reinsurance subsidiaries owned by a common parent.

Distribution of Reinsurance Recoverables by A.M. Best Rating <sup>1</sup>
As of December 31, 2013
(dollars in millions)

		Gross		Collateral	Net	% of Total
	Rec	overables <sup>2</sup>		Held <sup>3</sup>	Recoverables 4	Net Recov.
	Rated Entitie	s 5, 6				
A++	\$	394	\$	80	\$ 314	4%
A+	\$	5,236	\$	909	\$ 4,607	48%
A	\$	1,446	\$	188	\$ 1,375	15%
A-	\$	25	\$	-	\$ 25	0%
B++	\$	15	\$	19	\$ 7	0%
B+	\$	2	\$	-	\$ 2	0%
B or Below	\$	2	\$	-	\$ 2	0%
Subtotal	\$	7,120	\$	1,196	\$ 6,332	67%
	Pools & Associa	ations				
State mandated involuntary pools and associations <sup>7</sup>	\$	2,531	\$	-	\$ 2,531	26%
Voluntary	\$	330	\$	77	\$ 290	3%
Subtotal	\$	2,861	\$	77	\$ 2,821	29%
	Non-Rated Ent	tities <sup>8</sup>				
Captives & fronting companies	\$	1,579	\$	1,850	\$ 167	2%
Other	\$	389	\$	962	\$ 240	2%
Subtotal	\$	1,968	\$	2,812	\$ 407	4%
Grand Total	\$	11,949	\$	4,085	\$ 9,560	100%

See explanation of footnoted items on page 6 of financial supplement.

Distribution of Reinsurance Recoverables by Standard & Poor's Rating <sup>1</sup>
As of December 31, 2013
(dollars in millions)

		Gross		Collateral		Net	% of Total	
	Rec	Recoverables 2		Held <sup>3</sup>		Recoverables 4	Net Recov.	
	Rated Entities	s 5, 6						
AAA	\$	-	\$	-	\$	-	0%	
AA+, AA, AA-	\$	2,819	\$	677	\$	2,412	25%	
A+, A, A-	\$	4,099	\$	510	\$	3,705	39%	
BBB+, BBB, BBB -	\$	30	\$	43	\$	23	0%	
BB+ or Below	\$	6	\$	-	\$	6	0%	
Subtotal	\$	6,954	\$	1,230	\$	6,146	64%	
-	Pools & Associa	ations						
State mandated involuntary pools and associations <sup>7</sup>	\$	2,531	\$	-	\$	2,531	26%	
Voluntary	\$	330	\$	77	\$	290	3%	
Subtotal	\$	2,861	\$	77	\$	2,821	29%	
	Non-Rated Ent	rities 8						
Captives & fronting companies	\$	1,579	\$	1,850	\$	167	2%	
Other	\$	555	\$	928	\$	426	5%	
Subtotal	\$	2,134	\$	2,778	\$	593	7%	
Grand Total	\$	11,949	\$	4,085	\$	9,560	100%	

See explanation of footnoted items on page 6 of financial supplement.

Top 15 Reinsurance Recoverables by Group

As of December 31, 2013 (dollars in millions)

	Gross	Collateral	Net	
Reinsurance Groups 9 (Data in Millions)	Recoverables <sup>2</sup>	Held <sup>3</sup>		Recoverables 4
1 Nationwide Group	\$ 1,688	\$ 1	\$	1,687
2 Swiss Re Group	\$ 1,394	\$ 383	\$	1,212
3 Everest Re Group	\$ 656	\$ 310	\$	379
4 Munich Re Group	\$ 540	\$ 50	\$	503
5 UPINSCO	\$ 497	\$ 543	\$	=
6 Lloyd's of London	\$ 304	\$ -	\$	304
7 Alleghany Corp	\$ 272	\$ -	\$	272
8 Builders Reinsurance S.A.	\$ 202	\$ 268	\$	1
9 Chubb Group of Insurance Companies	\$ 196	\$ 79	\$	117
10 Berkshire Hathaway Insurance Group	\$ 185	\$ 1	\$	184
11 AEGIS Group	\$ 181	\$ 218	\$	11
12 W.R. Berkley Group	\$ 178	\$ 1	\$	177
13 CUMIS Insurance Society Group	\$ 167	\$ -	\$	167
14 Hanover Re Group	\$ 161	\$ 5	\$	157
15 Exchange Indemnity Company	\$ 155	\$ 98	\$	59
State Mandated Involuntary pools and associations <sup>7</sup>	\$ 2,531	\$ -	\$	2,531
Voluntary pools and associations	\$ 330	\$ 77	\$	290
All Other	\$ 2,312	\$ 2,051	\$	1,509
Total Reinsurance Recoverables	\$ 11,949	\$ 4,085	\$	9,560

See explanation of footnoted items on page 6 of financial supplement.

# LIBERTY MUTUAL HOLDING COMPANY INC. Issuer and Sector Exposure as of December 31, 2013

(dollars in millions) (Unaudited)

									Percent of
	1	Fixed			SI	hort	7	Γotal	Invested
Top 20 Issuers	M	aturity	E	quity	T	Term		posure	Assets
1 Government of Venezuela	\$	1,251	\$	0	\$	0	\$	1,251	1.59%
2 Government of Brazil		916		0		0		916	1.16%
3 Government of Canada		589		0		0		589	0.75%
4 Invenergy		188		185		0		373	0.47%
5 State of Florida		371		0		0		371	0.47%
6 Government of Germany		339		0		0		339	0.43%
7 Government of Spain		332		0		0		332	0.42%
8 Bank of America Corp		260		64		0		324	0.41%
9 State of California		321		0		0		321	0.41%
10 Government of United Kingdom		318		0		0		318	0.40%
11 Wells Fargo & Co		312		5		0		317	0.40%
12 Citigroup Inc		281		4		0		285	0.36%
13 Government of Poland		279		0		1		280	0.35%
14 JP Morgan Chase & Co		245		33		0		278	0.35%
15 Government of Colombia		274		0		0		274	0.35%
16 General Electric Co		260		6		0		266	0.34%
17 Government of Ireland		259		0		0		259	0.33%
18 State of Washington		256		0		0		256	0.32%
19 Government of France		249		0		0		249	0.32%
20 Government of Italy		241		0		3		244	0.31%
	\$	7,541	\$	297	\$	4	\$	7,842	9.94%

									Percent of
		Fixed			S	hort		Total	Invested
Top 20 Sectors	į	Maturity Equ		Equity	T	erm	E	Exposure	Assets
1 Municipal	\$	13,083	\$	0	\$	0	\$	13,083	16.59%
2 Sovereign		6,171		0		24		6,195	7.85%
3 Banks		4,698		359		152		5,209	6.60%
4 Electric		3,031		84		6		3,121	3.96%
5 Oil&Gas		1,726		816		4		2,546	3.23%
6 Telecommunications		1,995		39		2		2,036	2.58%
7 Retail		1,379		79		0		1,458	1.84%
8 Diversified Financial Services		1,295		50		0		1,345	1.71%
9 Transportation		846		146		0		992	1.26%
10 Media		943		32		0		975	1.24%
11 Food		925		44		0		969	1.23%
12 Mining		611		270		0		881	1.12%
13 Beverages		850		20		0		870	1.10%
14 Pharmaceuticals		745		70		0		815	1.03%
15 Insurance		717		86		2		805	1.02%
16 Miscellaneous Manufacturing		700		29		0		729	0.92%
17 Aerospace/Defense		665		17		0		682	0.86%
18 Real Estate		43		629		0		672	0.85%
19 Healthcare-Services		649		18		0		667	0.85%
20 Chemicals		630		32		0		662	0.84%
	\$	41,702	\$	2,820	\$	190	\$	44,712	56.68%

Note: Tables exclude US Treasury and agency securities, mortgage-backed securities, private equity investments, other invested assets, and municipal obligations that are pre-refunded or escrowed to maturity.